

# **ELECTROMED, INC.**

## **FOR IMMEDIATE RELEASE**

### **Contact**

Kathleen Skarvan  
President and Chief Executive Officer  
[kskarvan@electromed.com](mailto:kskarvan@electromed.com)  
952-758-9299

### **ELECTROMED, INC. NAMES KATHRYN THOMPSON VICE PRESIDENT OF REIMBURSEMENT**

**New Prague, Minnesota – October 12, 2017** – Electromed, Inc. (NYSE American: ELMD) today announced that Kathryn Thompson has joined the Company as Vice President of Reimbursement and will oversee all reimbursement, billing, and contracting functions. Kathryn brings an extensive record of innovative, patient-focused leadership to Electromed, having spent over 20 years in the healthcare industry with a proven track record in the reimbursement revenue cycle, as well as operations and finance.

“We are delighted that Kathryn has joined our team,” said Kathleen Skarvan, President and Chief Executive Officer of Electromed. “Kathryn is a natural innovator and strategic leader who is at her best when engaging with others to improve and create new service opportunities. She shares our core values and commitment to offering world-class customer care and unrivaled support to referring clinics and patients who use the SmartVest® Airway Clearance System.”

Thompson previously served as Revenue Cycle Director at Fairview Health Services/University of Minnesota MHealth, having direct oversight for all patient access areas including registration, admissions, financial counseling and financial securing areas for two University of Minnesota hospitals and four community hospitals. Prior to Fairview Health Services/University of Minnesota MHealth, Kathryn managed the billing and reimbursement function for Virtual Radiologic, where she led new initiatives to develop and implement revenue cycle process improvement. She will report to Kathleen Skarvan.

“I am thrilled to be joining the Electromed team,” said Kathryn. “I believe the potential for growth and providing excellence in patient service is tremendous given the passionate and dedicated people I am working with, as well as providing beneficial products to our patients. I have spent my entire career in healthcare and I welcome this opportunity to add my revenue and reimbursement expertise and experience to help build the business and bring an even greater contribution to the Electromed team.”

Kathryn earned a bachelor’s degree in Strategic Leadership and Organizational Development from Metropolitan State University and Journalism from the University of Montana, and is currently pursuing her MBA at Concordia University in Health Care Administration.

### **About Electromed, Inc.**

Electromed manufactures, markets, and sells products that provide airway clearance therapy, including the SmartVest® Airway Clearance System, to patients with compromised pulmonary function. It is headquartered in New Prague, Minnesota and founded in 1992. Further information about Electromed can be found at [www.smartvest.com](http://www.smartvest.com).

###