

# **ELECTROMED, INC.**

## **FOR IMMEDIATE RELEASE**

### **Contact**

Alan Mueller

Director of Marketing

[amueller@electromed.com](mailto:amueller@electromed.com)

952-758-9299

## **ELECTROMED, INC. INTRODUCES EXPANDED SMARTVEST® GARMENT AND SMARTVEST SQL® GENERATOR COLORS TO PRODUCT LINE**

**New Prague, Minnesota – October 26, 2016** – Electromed, Inc. (NYSE MKT: ELMD) today announced the expansion of its SmartVest SQL Airway Clearance System product line to include new SmartVest garment and SQL generator colors, offering patients with chronic impaired airway clearance more opportunities to personalize their HFCWO therapy experience. The expanded SmartVest garment and SQL generator colors will debut at the North American Cystic Fibrosis Conference in Orlando, Florida, October 27 – 29, 2016.

- **SmartVest garment.** Now in seven designs, including green camouflage, pink camouflage, and black, the SmartVest features Velcro-like closures, soft-touch fabric, and a single-hose design to make treatment easy and comfortable.
- **SmartVest SQL generator.** The lightest HFCWO generator on the market is now available in four unique colors to fit a patient’s personal style: blue, red, bright blue, and gray.

“The SmartVest and SQL color expansion provides greater customization of one’s HFCWO therapy to promote patient satisfaction, which ultimately encourages therapy adherence,” commented Kathleen Skarvan, President and Chief Executive Officer of Electromed. “We’re proud to stand by our commitment to continued innovation by delivering market-driven HFCWO therapy solutions.”

With the expansion to seven garment colors and four generator enclosure colors, patients receive a greater opportunity to uniquely customize their SmartVest system. Higher personalization can positively influence satisfaction with therapy and may improve adherence, along with the SmartVest’s ease of use, ergonomic comfort, and lifestyle convenience. The new color selection is marketed for domestic homecare use only. The SmartVest system is designed to promote airway clearance and enhance bronchial drainage through high frequency chest wall oscillation (HFCWO), a proven clinical therapy that helps clear the lungs of excess secretions, reducing the risk of respiratory infections and hospitalizations. Airway clearance therapies must be consistently followed to have their intended benefit, and as with any treatment, poor adherence can compromise its effectiveness.

### **About Electromed, Inc.**

Electromed manufactures, markets, and sells products that provide airway clearance therapy, including the SmartVest® Airway Clearance System, to patients with compromised pulmonary function. It is headquartered in New Prague, Minnesota and founded in 1992. Further information about the Company can be found at [www.smartvest.com](http://www.smartvest.com).

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