## ELECTROMED, INC.

## FOR IMMEDIATE RELEASE

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## ELECTROMED, INC. ANNOUNCES HIRING OF VICE PRESIDENT OF SALES

**New Prague, Minnesota** – **January 27, 2014** – Electromed, Inc. (NYSE MKT: ELMD) maker of the SmartVest<sup>®</sup> Airway Clearance System, today announced that Mike Weatherly has joined the Company as Vice President of Sales and will oversee all domestic sales initiatives. Weatherly brings to Electromed an extensive record of sales growth and medical sales leadership across multiple organizations.

"We are pleased Mike has joined our leadership team," said Skarvan. "Mike is an accomplished sales leader with years of building and motivating highly effective sales teams, engaging new customer relationships and delivering strategies for profitable growth. The Electromed sales team will greatly benefit from his experienced insight into effective new product implementation, streamlining operations and territory development."

Previously Weatherly served as Regional Director of Sales for Mayo Medical Laboratories in Rochester, Minn. He brings nearly 18 years of sales experience, most of which was served in the Healthcare industry. He holds a Bachelor of Science Degree in Business Management from Minnesota State University, Mankato (formerly Mankato State). He will report to the Company's Chief Executive Officer, Kathleen Skarvan.

## **About Electromed, Inc.**

Electromed, Inc. manufactures, markets, and sells products that provide airway clearance therapy, including the SmartVest® Airway Clearance System, to patients with compromised pulmonary function. It is headquartered in New Prague, Minnesota and founded in 1992. Further information about the Company can be found at <a href="https://www.Electromed.com">www.Electromed.com</a>.